



CLIENT PROFILE

Pakeman is a Victorian primary school situated in the London Borough of Islington, providing quality education to more than 350 children, ranging from age 2-11 years. It has also been recognised as the National Primary School of the Year by the Pupil Premium Awards.

LOCATION

London N7 6DU

KEY TECHNOLOGY

Ricoh MFDs colour and mono

KEY BENEFITS

Efficient workflows, quick production, high quality output

WEBSITE

www.pakemanprimary.co.uk

PAKEMAN PRIMARY SCHOOL

Building quality managed print solutions

THE CHALLENGE

The Pakeman Primary School staff team comprises of four senior leaders, 14 class teachers, a large inclusion team and a number of support staff. There are more than 350 students attending the school daily, with ages ranging from 2-11. The school is situated in a multi-cultural area of the city, and for the majority of students, English is not their first language.

The main problem faced by the school before Altodigital's involvement was the current five year contract already in place. Over time, the charges for the current print and copy devices had spiralled and there was no way to terminate the contract. For a primary school, pouring excessive amounts of money into printing equipment was not an option.

The devices were also nearing the end of their lives and were experiencing a lot of problems with functionality, which was unacceptable for an establishment that relies so heavily on resources produced by printing and photocopying.

The Altodigital solution has benefitted the school in many ways. We are much more cost effective, we know that we save money with Altodigital. The high level of service makes our whole school more efficient and they are a very trustworthy and reputable company and in the era of GDPR we know as a school that our data and machines are safe with Altodigital.

I would definitely recommend the Alto solution to other schools because their care is fantastic and the relationship you build up is great.

GILL DUKELOW

School Business Manager



THE SOLUTION

Altodigital was invited to assess the current printing and copying processes and to advise Pakeman how best to proceed in terms of securing new equipment. The account manager at Altodigital was informed that, due to daily high volumes of copying and the high production of marketing collateral, as well as weekly newsletters, the school's photocopier and printer fleet was of the utmost importance.

The agreed approach was to install a brand-new Ricoh Multifunctional Device (MFD) within the current contract, and after the expiration of the previous printers, Altodigital installed three printers; two with colour capability, and the other black and white. This would adequately suit the school's needs and provide an added sense of ease for the teachers who depend on the equipment.

The Pakeman School's business manager, Gill Dukelow, was extremely happy with Altodigital's approach and was keen for the team to progress with the installation.

THE BENEFITS

The changes have already brought about significant improvements for the school, allowing for more efficient workflows, quick production and high quality output. The level of response of Altodigital's Customer Services team is also a massive improvement, with the team always on hand to answer queries and assess any issues.

Matthew Gibson, Account Manager at Altodigital, comments, "Our main challenge was to tailor-make a solution that would cater for the specific needs of the school, ensuring that the equipment was functioning correctly and was able to cope with the volumes of print required. The result has been a success and I feel that the team has achieved above and beyond the client brief."

Gill Dukelow, School Business Manager at Pakeman School, said: "Matthew and the rest of the Altodigital team have been absolutely wonderful throughout the whole process. They were extremely helpful right from the beginning, advising on the best course of action and helping us to discover the ideal equipment for our needs." We've seen huge benefits since the installation of the new equipment and we're sure that there will be more to come in the following years!

SUPPLIERS OF:



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0345 241 5444

email:

learnmore@altodigital.com

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