



CLIENT PROFILE

The Leeds Teaching Hospitals NHS Trust is the third largest Trust in Europe and includes one of the largest teaching hospitals in the UK.

They focus on providing quality services of both secondary care and specialist tertiary care to the population of Leeds and the surrounding area.

LOCATION

Leeds LS1 3EX

KEY TECHNOLOGY

Lexmark Multi-Functional Devices, Lexmark Single Function Printers and Lexmark LDD print management software

KEY BENEFITS

Up to date and interactive range of devices, secure 'Safecom follow me' printing, a controlled printing environment and a reduction in costs

WEBSITE

www.leedsth.nhs.uk/

"The solutions from Altodigital have transformed the way we operate as a Trust by introducing levels of resilience whereby users can go to any device and print. We have also been able to reduce costs by monitoring toner and paper usage "

CHRIS ARCHER
Trust Computer Services
Manager

Leeds Teaching Hospitals NHS Trust

Creating a controlled printing environment while reducing costs and improving security

THE CHALLENGE

The initial challenge at Leeds Teaching Hospitals NHS trust was that they did not have accurate records of how many devices were installed or how many contracts were in place. A full print analysis was requested to accurately capture the precise number of assets, current spend and device location throughout the entire organisation.

The audit found that there were over 3500 print devices of varying ages and over 300 leased Multi-Functional Devices from 3 different suppliers. Only 25% of the devices were shared network units, which was proving difficult to manage. The vast majority of the remaining print estate comprised of both personal laser and inkjet printers which are notorious for being costly to run and replace toner and ink cartridges.

Reports from the Trusts financial management system estimated the cost of printing to be £1.1 million, this broke down into account rental of photocopiers (£360,000 pa), supply of printers (£180k pa), both centrally held budgets, the supply of toner cartridges (£500k pa). A total of 798 different print cartridges were ordered during this period.

THE SOLUTION

The agreed solution was to install the latest Lexmark Multi-Functional Devices and Lexmark Single Function Printers across the Trust. From the analysis that was completed, Altodigital identified suitable central locations where the Multi-Functional Devices could be installed. There were 8 models of Lexmark offered to the trust and depending on the departmental requirements the most suitable device was installed.

The new solution from Altodigital has allowed staff to adopt more secure working practices. Previously the majority of devices were push print, which meant frequently unclaimed prints were left on top of the devices, which led to an increase in print volume and posed a security risk.

With the new devices, the print is held until the member of staff authenticates their identity to release their print. This new way of working allows the LDD print software to track print and highlight any print patterns such as large print jobs.

Two dedicated on-site engineers allow for a quick response to any requirements that may arise coupled with the utilisation of the Lexmark LDD print management software, this allows Altodigital to provide the Trust with an effective and proactive service and support contract.



ALTDIGITAL CLIENT CASE STUDY

FOR MORE INFORMATION

Established for over 35 years, we have focused exclusively on providing unbeatable office technology solutions, and although we are a truly national operation, our success has been forged around our unique network of local offices providing on-the-spot response, rapport and reliability.



THE BENEFITS

Moving to a centrally managed solution provided by Altodigital has delivered Leeds Teaching Hospitals Trust significant improvements including an up to date and interactive range of devices, secure 'Safecom follow me print' software solutions, a controlled printing environment and a reduction in costs.

We have also supported the Trust in creating a bespoke print policy to assist them in changing current print behaviour and better ways of working. The continued strategy is to reduce and convert a large percentage of their colour output to mono, whilst also reducing total print output in specific and targeted areas of the organisation.

Altodigital assisted the Trust in centralising their print budget to now ensure that all print costs are captured in one single invoice and then costed departmentally throughout the business, ensuring that there is accountability in all areas of the Trust. It has also been a great honour to support the LTHT Shine Awards as their joint main sponsor for the previous 2 years.

This really emphasises the strategic partnership that has grown between both organisations and emphasises a real collaborative way of working. We are now discussing and looking at other innovative solutions with the Trust, focusing on workflow and how paper "flows" through the organisation including a potential new hybrid mailing solution.

Leeds Teaching Hospitals Trust is also about to place an order for several Samsung FLIP interactive screens that will eradicate the need for outdated and unsecure platforms.



Altodigital has offices all over the country. Call us and see what we can do for your business.

To find out more about Altodigital telephone

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